

# DUCO

SPAIN & PORTUGAL

EXPLORERS

2025





# *we* DUCO!

DUCO Travel Summit breaks new ground  
by focusing on one destination, at the destination.

DUCO Spain & Portugal is a niche, destination-oriented initiative to promote the Best of Spain & Portugal to top advisors from English-speaking markets (mainly USA) and other markets on smaller scale.

DUCO organizes one annual live event in Marbella, Spain to promote the networking between high-end Spanish and Portuguese hospitality providers and some of the world's most qualified travel advisors.





# *event* DATES

13<sup>th</sup> to 16<sup>th</sup> October, 2025  
Marbella, Spain



# DUCO Spain & Portugal Event Program

*Marbella, October 13<sup>th</sup> to 16<sup>th</sup> 2025*

## *pre event*

Sunday, October 12<sup>th</sup>

Press Welcome Activities at Kimpton Los Mosteros Marbella

*Exclusive for accredited journalists*

## *day 1*

Monday, October 13<sup>th</sup>

Press Program at Hotel Finca Cortesin

Registration and Standing Cocktail at Finca Cortesin Beach Club

## *day 2*

Tuesday, October 14<sup>th</sup>

Scheduled Appointments at Anantara Villa Padierna Palace (full day)

Standing Opening Cocktail at Marbella Club

## *day 3*

Wednesday, October 15<sup>th</sup>

Scheduled Appointments at Anantara Villa Padierna Palace (full day).

## *day 4*

Thursday, October 16<sup>th</sup>

Scheduled appointments at Anantara Villa Padierna Palace (half day  
- morning)

Farewell lunch at Puente Romano. End of the official program

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### NOTES:

- DUCO guarantees 01 official evening event, and others may be included in the Official Program – to which Buyers participation is mandatory.
- Please remember DUCO does not share participants mailing list not is responsible for any off Official Program organization or promotion.





“

*I know there is no straight road  
No straight road in this world  
Only a giant labyrinth  
Of intersecting crossroads.*

FEDERICO GARCÍA LORCA

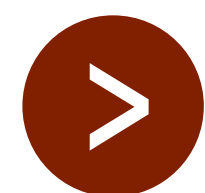
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# EXHIBITORS

DUCO gathers a selection of Spain & Portugal's highest-end hotels and suppliers, from all over the country.

Hotels make up the majority of our exhibitors, followed by a few selected DMCs, villas, cruises, private jets, destination partners and bespoke experiences.



*DUCO Spain & Portugal 2025*  
*Exhibitors' List*





# *buyers*

- A selection of highly qualified professionals, frontline travel advisors invited and hosted by DUCO.
- Top producers from the high-end travel industry, with a focus on English-speaking markets. Other world markets can also be represented on a smaller scale.
- New frontline advisors (no repeaters for 3 Years - exception applies for company owners and senior personnel).



*Up to* 35 *of* 20 *in* 2,5 *days of appointment*  
MEETINGS MINUTES DAYS

MARBELLA, SPAIN - OCTOBER 13<sup>th</sup> TO 16<sup>th</sup> 2025



“

*Sinto-me nascido a cada momento  
para a eterna novidade do mundo.*

**FERNANDO PESSOA**

I feel myself born at every moment  
to the eternal newness of the world.

”





# DUCO Travel Summit

## *Portfolio of Events*



**DUCO**  
SPAIN & PORTUGAL

**1<sup>st</sup> EDITION**  
October 13<sup>th</sup> - 16<sup>th</sup> 2025  
Marbella, Spain

**DUCO**  
FRANCE

**5<sup>th</sup> EDITION**  
November 03<sup>rd</sup> - 07<sup>th</sup> 2025  
Paris, France

**DUCO**  
ITALY

**8<sup>th</sup> EDITION**  
March 23<sup>rd</sup> - 27<sup>th</sup> 2026  
Milan, Italy

MARBELLA, SPAIN - OCTOBER 13<sup>th</sup> TO 16<sup>th</sup> 2025



# DUCO France 2024

The fourth edition of DUCO France took place in Paris, from November 04<sup>th</sup> to 08<sup>th</sup>, 2024.

**230** *french brands*

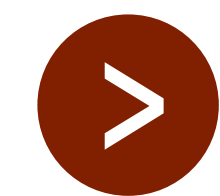
the finest French travel suppliers, throughout of the country.

**201** *travel advisors*

from across United States (78%), Europe (9,5%), Latin America (5,5%), Canada (3%), Australia (1,5%) and other global markets (2,5%) to immerse themselves in the destination.

*participants' evaluation:*

**9.1** satisfaction rate • **79** NPS



**DUCO FRANCE 2024 Fact Sheet**



“It has been an absolute pleasure to participate in the various events organized during the DUCO Travel Summit. This destination-oriented event is a fantastic opportunity for us to promote our hotels by targeting our best partners and to spend some quality time with them.”

Franka Holtmann  
Le Meurice, Paris

“I want to congratulate your team on what a great meeting this was. It was my first experience with DUCO and I was really impressed. I’ve been to almost every other show offered and this was so efficient!”

Ms. Damian McCabe  
McCabe World Travel, Virginia, ”







# DUCO Italy 2025

The seventh edition of DUCO Italy took place in Milan, from March 24<sup>th</sup> to 28<sup>th</sup>, 2025.

**307** *italian brands*  
the finest Italian travel suppliers,  
throughout the country.

**280** *travel advisors*  
from across United States (80%), Europe (7%), Canada (4%), Australia (2%) and other global markets (7%) to immerse themselves in the destination. This marked our largest buyer attendance to date.

*participants' evaluation*  
**8.6** *satisfaction rate*

 **DUCO Italy 2025 Fact Sheet**



“

We truly enjoyed the entire week, quality of organisation from the various events to the meeting was excellent.

**Andrea Gervasoni**  
Belmond Italia Spa

I really enjoyed DUCO Italy... it was a great use of my time, and we started working with fantastic new DMCs within weeks.

**Jay Johnson**  
Coastline Travel Group, California

”







# *beyond the* SUMMIT

Beyond the annual event, DUCO provides audience with curated materials and insights throughout the year. After the Exhibitor contract is signed, DUCO's Marketing team will reach out to participate in all of DUCO's marketing initiatives and remain top of mind with DUCO's travel advisor audience.

## *DUCO social media*

Exhibitor promotion on [@ducospainportugal](#) Instagram, featured in destinations content to boost engagement and performance.



## *Best of Spain & Portugal*

An [online catalogue](#) highlighting the regions of Spain & Portugal, featuring all Exhibitors and directing users to their respective websites for further information.



MARBELLA, SPAIN - OCTOBER 13<sup>th</sup> TO 16<sup>th</sup> 2025



DESTINATION PARTNERS | SPONSORS



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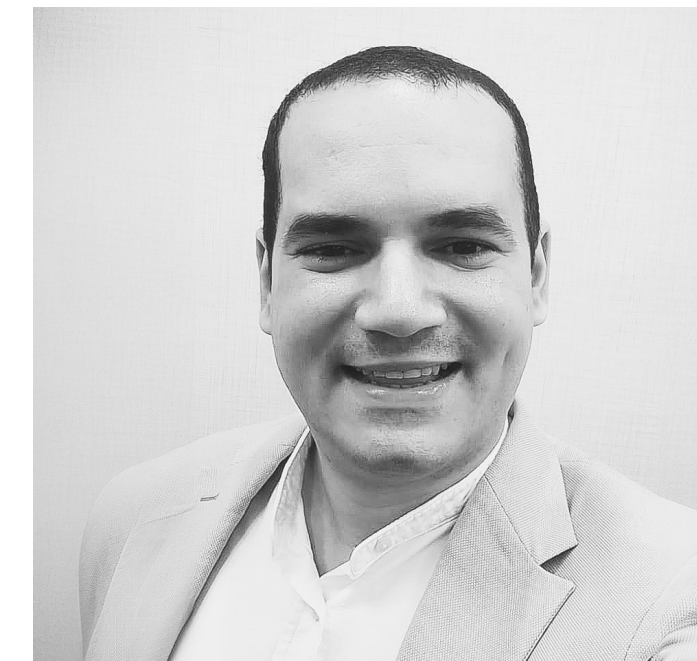


# *the commercial* TEAM

*Duna Della Santa*  
SENIOR EXHIBITOR RELATIONS



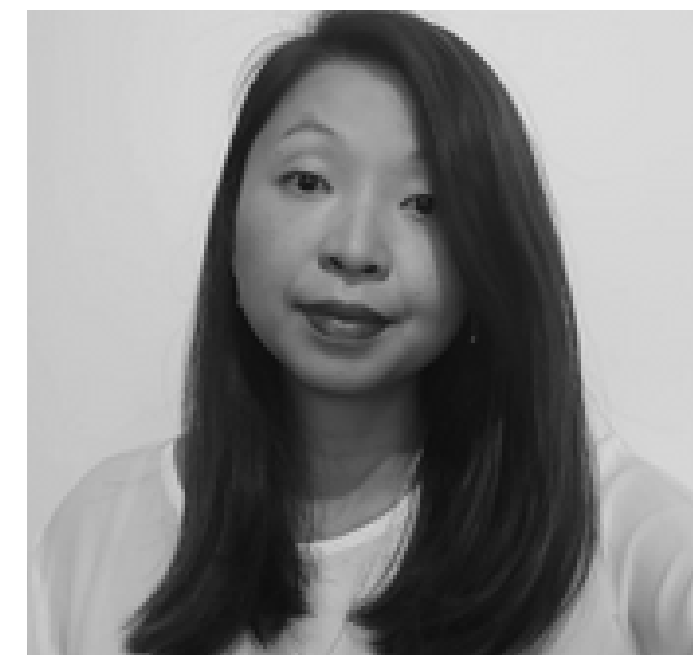
*Eriberto Sousa*  
EXHIBITOR RELATIONS



*Heitor Menotti*  
EXHIBITOR RELATIONS



*Cíntia Kobayashi*  
SENIOR EXHIBITOR RELATIONS  
ADMINISTRATOR



*Jennifer Santos*  
EXHIBITOR RELATIONS  
ADMINISTRATOR



*Ana Cucci*  
COMMERCIAL DIRECTOR







YOUR TRUST & PARTNERSHIP ARE  
WHAT MOVES OUR WORK AND GIVES US THE INSPIRATION  
TO PROMOTE THE BEST OF SPAIN & PORTUGAL.

*Muchas Gracias! Obrigada!*

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